



MODULE 10

A new ski slope

An opportunity for economic development in a mountain village

Introduction

This game simulates a complex problem that could happen in real life. The nature of the problem is social, economic and also environmental, as it involves the conservation of endangered species. Introducing children to real life issues, stimulating discussion, getting them to articulate and justify a particular choice using precise arguments in front of an audience and finally taking decisions are the objectives of this game.

During this game each child takes on the role of a villager in a small community in the mountains of Europe. These characters include the mayor, hotel managers, farmers, local traders and businessmen, ski instructors, builders, forest rangers and environmental researchers, local media and so on. The individual roles are all described in detail in the cards below.

The game starts with the proposal by a local construction manager to build a new ski run for the area to increase tourism and enhance the economy. The site he is suggesting for the run is, in part, within a nearby National Park. Every member of the community has his/her opinion about the benefits and problems that would arise from the project going ahead and many have particular interests to defend.

Some people find it difficult to decide whether to support the project or not, and many people are starting to argue about the project development.

The mayor decides that it will be best to call an open meeting and to invite the local community members to voice their opinions, support and worries. They also need to discuss options. Each person will be given an opportunity to point out the benefits and disadvantages that the new ski run could bring.

(I) Playing the Game

During this section of the game, children are encouraged to speak and to justify their arguments for and against the ski run construction. They should argue from the point of view of their character, using some of the points listed. Children can also add in their own valid points and reasoning, providing it is 'in character'. Characters should propose solutions, taking into account the economic and the environmental aspects, according to their interests.

At the end of the discussion and voting, if a compromise cannot be reached, the Mayor should ask groups to do a bit of campaigning. Characters can link up to make posters putting forward their particular viewpoint and take these round other 'groups' to see if they can persuade them to change their minds! Once that has been done, the Mayor should propose a further secret ballot.

Will the new ski run project inside the Natural Park be approved and supported by the majority of the community? Will nature be safeguarded? Will a compromise between economic and environmental interests develop out of the discussion?

(II) Materials Needed

- Characters-cards (see below) giving description of character and their views
- Sketch map / drawing / photo to illustrate the project
- Large sheets of paper for children to make into posters
- Coloured pens / pencils / paints / stickers / images to illustrate posters
- Sticky label for each character

Character list (22):

- | | |
|--------------------------------|------------------------------|
| 1. Ski run builder | 12. Ski instructor 2 |
| 2. Wildlife ranger | 13. Mayor |
| 3. Forester | 14. Environmental journalist |
| 4. Farmer 1 | 15. Newspaper journalist |
| 5. Farmer 2 | 16. Shopkeeper 1 |
| 6. Farmer 3 | 17. Shopkeeper 2 |
| 7. Hotel manager 1 | 18. Doctor |
| 8. Hotel manager 2 | 19. Vet |
| 9. Hotel manager 3 | 20. Barman |
| 10. Field Study Centre Manager | 21. Science teacher |
| 11. Ski instructor 1 | 22. Botanist |

The children are asked to read their character card the day before. At the beginning of the game they will present their characters, explaining what jobs they do, to their classmates.

Children are asked not to take their own personal opinions about the issue into consideration; they must stay within 'role' and give only the opinions of their 'character'.

If wished, extra materials can be researched by the students if you feel it would be useful for them to have further background knowledge to the skiing industry, work of National Parks or mountain tourism.

(III) Guidelines

Setting:

The village in which the story is set is located at 1.200 meters altitude, in a beautiful and peaceful area. The surrounding area is of particular interest from a natural and environmental point of view as it is rich in forests, streams, lakes and alpine meadows and a lot of endangered species grow there.

All these habitats and species need to be protected, which is why part of the area is designated as a Natural Park.

The main and most profitable economic activities for the population of the village are those connected to tourism. A lot of ski tourists arrive in winter; the village has a ski lift infrastructure and a famous long ski run.

There are many hotels that also host tourists during the summer. They mostly come to enjoy the countryside and green landscape of the mountain region; they also visit the Natural Park and do a lot of hiking.

Sadly, in the last decade the number of tourists per year started to decrease, mainly during winter.

In order to respond to the crisis, the ski run builder proposes a high quality project to the town council which will be to construct a new ski run. To maintain low costs, he wants to build it close to the existent one, which means that the new ski run will cut through part of the Natural Park.

The mayor convenes an open meeting for members of the local community to each express his/her opinion on the benefits and / or disadvantages that might be brought about by the construction. If a compromise cannot be reached, the Mayor will ask the community members to vote on the proposal.

Public meeting and discussion (60 Minutes):

- The mayor introduces the proposal (10 minutes);
- The mayor ask to the Ski run builder to explain his proposal to the community (10 minutes);

- The mayor allows time for any community members, who wish, to express their own opinions and explain their interest in whether the ski run should be built (20 minutes);
- There is a final open discussion session where anybody can ask questions, express doubts and propose alternative solutions (about 20 minutes)

The role of the Mayor is to ensure that every community member or group has the opportunity to express their view. He/she should also summarize all the points from the discussion. At the end the Mayor should propose a quick show of hands in favour of the proposal or optional suggestion.

At the very end, the Mayor may also express his personal opinion.

If no happy solution has been found, the Mayor should give the community an opportunity to campaign on behalf of their point of view – either as individuals or in like minded groups. After the campaigning session a new and secret ballot will take place.

Campaigning and Ballot (60 Min):

- During the campaign all the parties prepare slogans and posters in support of their interests.
- They try to convince the other citizens that their opinion is the right one by presenting their posters to the other participants.
- A secret written ballot is taken, with votes put into a basket. The result of the ballot is read out by the Mayor (10 minutes).
- The result should be discussed by everyone (15 minutes)

(IV) Character cards

<p>1. Ski Run Builder</p> <p>Character description</p>	<p>After graduating in accountancy you have worked for many years in the construction industry, building ski runs. You enjoy your job and want to do something more for your local area. You believe that co-operation and consultation with local people gets better results. For this reason you were happy when some of your colleagues asked you to join the project which will develop the local skiing area. Your group proposes the building of a new ski run near to the existing one so as to be able to use existing nearby electrical structures and reduce costs. The only problem is that the new slope will be close to the National Park. You already know that there will be many difficulties, but you believe in this project because the economy needs tourism. You will try and make a really good presentation at the public meeting.</p>	
<p>Objectives</p>	<p>You want to build a new ski run. There are 2 different areas in which the new ski run could be built but you will spend less if you build the ski run inside the National Park because this area is close to the existing ski run. To build the ski run in the alternative area (which will cost more), the resort will need to attract high numbers of skiers.</p>	
<p>For the development.</p>	<p>PRO</p>	<p>You want to spend as little money as possible; therefore you need to build close to the pre-existing ski run even though it is in the National Park.</p>
<p>Risk</p>	<p>The decreasing number of tourists in winter due to Climate Change.</p>	
<p>2. Wildlife ranger</p> <p>Character description</p>	<p>Your work consists of patrolling and protecting the area inside the National Park. You do not approve of the project to build the new ski run because you think that it will damage natural habitats and the endangered species which live there. You firmly believe that protecting habitats and mountain environments is extremely important and a responsibility for everyone. You have been fascinated by nature since you were a child and you studied biology at University to understand the relationships between different organisms. You love your work because it gives you the opportunity to live in the most beautiful and precious environments of your area and you are proud to be a ranger. For all these reasons you are really worried about the effects of the new ski run on the natural environment in the Park. In your opinion there could be an alternative solution that does not cause so much damage to the most vulnerable environments.</p>	
<p>Objectives</p>	<p>To protect the endangered species that live in the National Park. To ensure that the environment is not damaged in such a way that will reduce the number of tourists visiting the National Park in the summer.</p>	
<p>Against the development.</p>	<p>PRO</p>	<p>Although you are against the development, if it goes ahead it will provide the opportunity to educate more tourists to respect nature.</p>
<p>Risk</p>	<p>CON</p>	<p>Vulnerable habitats will be destroyed and endangered species could disappear.</p>
<p>Risk</p>	<p>The number of tourists visiting the Natural Park could decrease during summer.</p>	

3. Forester	<p>You have been interested in nature since you were a child. When you finished secondary school, you decided to become a forest ranger and now live in the forest, close to nature.</p> <p>You want to help protect nature.</p> <p>Your duties are to manage the growth of the forest, and to look after activities that take place in the forest such as hunting and fishing.</p> <p>You think that the building of a new ski run will be dangerous because many trees will be felled. You know that the roots of trees anchor the soil in place and removing them could cause landslides. You remember a disaster that happened 2 years ago as a result of tree felling and do not want this to happen again in your valley.</p>	
Character description		
Objectives	To prevent tree felling and resulting landslides.	
Against the development.	CON	To preserve nature and ensure minimal damage by humans by humans.
Risk	The decreasing number of tourists visiting the National Park.	

4. Farmer 1	<p>You are the President of the Local Farmers Association.</p> <p>You do not approve the building of the new ski run because you have seen the proposed plans are very close to your farm which will reduce the area available for grazing.</p> <p>You obtained permission to graze your cows in the meadows inside the National Park and many people appreciate the high quality of your cheese and milk.</p> <p>You think that if farmers have to give up part of their pasture, the village council must provide an alternative area for farmers to graze their cows.</p>	
Character description		
Objectives	To guarantee sufficient pasture in which to graze your cows.	
Against the development.	CON	You believe that the pasture inside the National Park makes really good milk and cheese because it has a wide variety of plant species in it. If you are forced to move the cows the milk and cheese might not taste as good.
	CON	Tourists who usually buy the milk and cheese during the summer may not visit due to the new ski run.
Risk	Summer tourists may not visit to buy your milk and cheese.	

5. Farmer 2	<p>You inherited your father's farm, which you are now managing. You are member of the local farmers' consortium because you think that the association with the other local farmers helps to obtain fair prices and allows you to share knowledge and expertise with other farmers.</p> <p>As a consortium you are united, and will try and convince the businessman not to build the ski run inside the National Park.</p>	
Character description		
Objectives	To guarantee sufficient pasture in which to graze your cows.	
Against the development.	CON	You believe that the pasture inside the National Park makes really good milk and cheese because it has a wide variety of plant species in it. If you are forced to move the cows the milk and cheese might not taste as good.
	CON	Tourists who usually buy the milk and cheese during the summer may not visit due to the new ski run.
Risk	Summer tourists may not visit to buy your milk and cheese.	

<p>6. Farmer 3</p> <p>Character description</p>	<p>For many years you have managed your parent's farm, where you grow crop plants. Your father insisted that you attend college, where you graduated in Agricultural Sciences. You have worked hard to obtain certification as an organic farm and have been farming in this way for 4 years. You joined a consortium of farmers because you believe that working with others can help you to produce high-quality products and could make it easier to sell yours.</p> <p>You know that the new ski run would be situated alongside your farm. If you run an organic farm, you are not allowed to use any chemicals on your plants or in your soil. You are worried that chemicals used on the new ski run could contaminate your soil, which would ruin the many years of work you have carried out gaining certification as an organic farmer. You are also worried that the ski run could damage your plants.</p> <p>You know that tourism is important for the economy of your country and that a ski run will help to attract holiday makers. However, you believe that another way could be found to build the ski run without damaging the landscape and local agriculture. You will try to find out about better alternatives.</p>	
<p>Objectives</p>	<p>To guarantee that the ski run will not put at risk the organic certification of your farm or the crops grown.</p>	
<p>Against the development.</p>	<p>CON</p>	<p>Chemicals used on the ski run could damage crops and ruin the farm's organic certification.</p>
<p>Risk</p>	<p>Losing organic certification and obtaining low prices for crops.</p>	

<p>7. Hotel manager 1</p> <p>Character description</p>	<p>At University you studied Economy and for many years you worked for the tourist board, promoting the local area. Last year you opened a small hotel in the countryside, from which there is no access to the skiing area at present. In the past you have tried to organise special events to encourage tourists to visit the area near your hotel, but they were not successful in attracting people, who were mainly interested in skiing.</p> <p>Your employees are people who live in the area, who come to work during the high season (summer), but you are unable to offer them year-round employment as there are too few tourists at other times of year. You are frustrated by the economic situation of your country and wish that you were able to attract tourists throughout the year. The new ski run in the National Park would be close to your hotel. You think that the new ski run will help to encourage more tourists to visit your hotel and the area around it throughout the year.</p>	
<p>Objectives</p>	<p>Attracting tourists throughout the year so it is possible to provide full-time employment in the hotel for local people. Ensuring that the business doesn't go bankrupt.</p>	
<p>Choice: For the development.</p>	<p>PRO</p>	<p>The ski run will help to attract greater numbers of tourists throughout the year.</p>
<p>Risk</p>	<p>Those against the ski run (environmentalists and farmers) might say bad things about people supporting of the ski run to newspapers, which could discourage tourists from using your hotel.</p>	

<p>8. Hotel manager 2</p> <p>Character description</p>	<p>You have owned a hotel in the countryside for many years but there are insufficient numbers of tourists to keep the hotel open all year round. Business is bad and you have been considering closing down the hotel to work in another job. If the new ski run is built you will not have to do this as there will be more visitors to the area. You will be happy to see a project that injects new life into the economy of the area so that local people are able to make enough money to survive. For these reasons you are in favour of the new ski run.</p>	
<p>Objectives</p>	<p>Attracting tourists throughout the year so it is possible to provide full-time employment in the hotel for local people. Ensuring that the business doesn't go bankrupt.</p>	
<p>Choice: For the development.</p>	<p>PRO</p>	<p>The ski run will help to attract greater numbers of tourists throughout the year.</p>
<p>Risk</p>	<p>Those against the ski run (environmentalists and farmers) might say bad things about people supporting of the ski run to newspapers, which could discourage tourists from using your hotel.</p>	

<p>9. Hotel manager 3</p> <p>Character description</p>	<p>You began work as a waiter in a country hotel, but your dream was to buy and manage your own hotel. In order to achieve your dream, you have saved and borrowed money, and have bought one hotel close to the original ski run. You are very satisfied with your hotel, because buying it was hard work and your business is doing well. You have heard about the plans for the new ski run and you and your colleagues are happy because it will stimulate tourism, bringing more visitors into the area.</p>	
<p>Objectives</p>	<p>Attracting tourists throughout the year so it is possible to provide full-time employment in the hotel for local people. Ensuring that the business doesn't go bankrupt.</p>	
<p>Choice: For the development.</p>	<p>PRO</p>	<p>The ski run will help to attract greater numbers of tourists throughout the year.</p>
<p>Risk</p>	<p>Those against the ski run (environmentalists and farmers) might say bad things about people supporting of the ski run to newspapers, which could discourage tourists from using your hotel.</p>	

<p>10. Field study centre manager</p> <p>Character description</p>	<p>For many years you managed a farm that produced plant crops, which you have now passed on to your sons. You now manage a field study centre, situated in the National Park. You love your job because you are surrounded by nature and have the opportunity to work with passionate students and researchers who are studying the protected area and the species that live in it.</p> <p>You know about the project to build a new ski run in the National Park are you are worried that its construction could be dangerous for the species that live in the park, many of which are at risk of extinction. You also think the increased number of people visiting the National Park as a result of the increase in tourism could cause damage to the endangered species.</p> <p>Your experience as a farmer and your ties with the local area make you pessimistic about the ski run project and its impact on local endangered species. However you do understand that a ski run could be of benefit to the local economy and would be interested in finding a different site for the project.</p>	
<p>Objectives</p>	<p>You want to protect the National Park. If the ski run goes ahead, habitats will be damaged and many endangered species will die. The scientists and students will no longer visit the field study centre because the organisms they have come to study are no longer there.</p>	
<p>Against the development</p>	<p>CON</p>	<p>The new ski run will damage many endangered species.</p>
	<p>CON</p>	<p>The students and scientists will no longer visit the field study centre and your job is under threat.</p>
	<p>PRO</p>	<p>The ski run will benefit the local economy, businesses will make more money. If the ski run were built in an alternative place it is possible that you might support the project.</p>
<p>Risk</p>	<p>You could lose your job because the scientists no longer visit. Many endangered species could die.</p>	

<p>11. Ski instructor 1</p> <p>Character description</p>	<p>You studied sport science at University and enjoy all kinds of sport. For many years you have worked as a ski instructor in the local resort. You would like to make more money but as the resort is small, there are not enough tourists during winter to have a secure job and make enough money.</p> <p>Because of this, you have been considering moving to a larger resort, but your manager says that he is obtaining approval to build a new ski run which will mean you are able to make more income. You hope that the plan will be approved and the new slope will attract a lot of tourists so that you are able to make more money and live in the village where you have been born and your family live.</p>	
<p>Objectives</p>	<p>Make more money and stay living close to family and friends.</p>	
<p>Choice: For the development.</p>	<p>PRO</p>	<p>Increased number of tourists.</p>
<p>Risk</p>	<p>That the project is not approved.</p>	

12. Ski instructor 2	Ever since you were a child you dreamed of being a ski instructor for 3 reasons: You love sport, you like working outdoors and because you can work for half the year as a ski instructor and spend the other half working at the seaside as an entertainer in the tourist villages. Unfortunately there isn't much work to do as a ski instructor during the winter because it is a small resort with few visitors. This means you are forced to do other jobs such as cleaning- which you hate. You are happy about the plans for the new ski run and you hope they are approved so that you are able to achieve your dream of becoming a ski instructor.	
Character description		
Objectives	Make more money and stay living close to family and friends.	
Choice: For the development.	PRO	Increased number of tourists.
Risk	That the project is not approved.	

13. Mayor	4 years ago you were elected mayor of the nearest town and its surrounding countryside. People voted for you because you showed that you believe in the social and economic development in the local area while caring for the environment. You have a degree in natural sciences and you love all kinds of sport. You spend most of your free time with your family, walking and climbing in the mountains or skiing. Since you were elected you have never had any great problems to resolve. However, recently you have had complaints from hotel managers, shopkeepers and ski instructors about decreases in the number of tourists to the area. A project has been proposed to build a ski run close to the pre-existing one. However the proposed area is inside the National Park. You think that the project offers an opportunity to attract tourism to the local area and will improve the economy meaning local people can make more money, but you know it will be hard to convince all people to support the plans. You know that from environmental reports and surveys the area proposed for the ski run is rich in endangered species but you also know that is you want to stimulate tourism that it is necessary to accept building projects that will attract more visitors. You must win the support of local people and of the press who will help win support for the project. You have decided to organise an open meeting during which you will hear about the needs and the problems of all the people in the area. At the beginning of the meeting you will make a 5 minute presentation, introducing the project. You will also mediate the discussion during the meeting. At the end of the meeting you will try to reach a decision, which will be a compromise between all parties taking part in the meeting.	
Character description		
Objectives	To promote tourism, this will help the area's economy to improve. To ensure disputes do not arise during the meeting and to find a solution to the problem taking into account environmental and economic constraints.	

14. Environmental journalist	<p>You are a writer for a famous scientific journal. At University you studied Biology and after you graduated, attended a course in scientific journalism. You worked as a science writer on the main daily paper and specialist reviews. You are well informed about many science topics but you particularly enjoy writing about natural pollution. At the moment, you are writing a book about climate change and its influence on the environment.</p> <p>You are happy to write about news linked to your local area and you have contacts with a university colleague who is working as a botanic researcher on the flora of the park. You think that it would be good to use the researcher's data to publish an article explaining what could happen to the precious plant and animal species that live in the park if the ski run project goes ahead. The publicity generated could help prevent environmental disasters in the future.</p>	
Character description		
Objectives	To have exciting new stories for the journal.	
Against the development.	CON	You are campaigning to preserve the natural world
Risk	Losing your job because you publish inaccurate stories.	

15. Newspaper Journalist	<p>You are a journalist and have worked for the local daily paper for 20 years You are famous in the local area as an unbiased reporter because you do not take sides when you write your articles. You have heard about the plan for the new ski run, and you think that it would be good to boost the economy of the local area. You also enjoy skiing in your spare time. You have not heard the details about the project so during the open meeting you will try to gather more information. You will write an article which will explain all sides of the story. You aren't an expert in Natural Sciences, but you are determined to present the facts to the local people.</p>	
Character description		
Objectives	To have a good story for the local newspaper. To present the facts about the development in the article produced.	
Choice: Undecided, slightly favours the development.	PRO	The project will improve the economy for your own area.
Risk	Adding confusion to the problem.	

16. Shopkeeper 1	<p>You have a shop in the centre of the village that sell sports equipments for skiing, but your business has been poor for the last few years. You have decided to sell your shop before it goes out of business but you would have liked to have passed it on to your sons in future. You have put off making your final decision until the outcome of the ski run project is known.</p> <p>You are hoping that the project is approved, because a new ski run will boost the local economy and you will be able to keep your shop open.</p>	
Character description		
Objectives	To keep your shop open.	
For the development.	PRO	You would be able to keep your business running profitably, which could be passed onto your sons once they are old enough.
Risk	The project will not be approved and your business will be difficult to sell.	

17. Shopkeeper 2	<p>For 7 years you have been selling speciality products in your store that are made by local farmers, but you would like to stock many more products and you have many new ideas. You are in favour of the changes because you can see the advantages of attracting more tourists to the region.</p> <p>The restructuring of your store will be a good investment if the project is approved and more tourists come to buy the products that you sell. However having discussed the project with your suppliers there is a problem: the project doesn't have the support of the farmers' consortium which supplies you with specialty cheeses. You think that this project can help to resolve the economic problems of the area, but you accept that you need more information and everyone needs to express their views.</p>	
Character description		
Objectives	Expand your business and make more money.	
For the development.	PRO	There will be more tourists to whom you can sell your products.
Risk	If the farmers consortium finds out you are supporting the project, they may refuse to supply you with their products.	

18. Doctor	<p>You have worked as a doctor for 15 years and you know the people who live in the area very well. You care about the health of the people and you think the reason they are so healthy is that they get a lot of exercise and have a healthy lifestyle. Many people cycle to work and at the weekends, many people visit the National Park to take long walks and relax.</p> <p>You have heard about the plans to build a new ski slope inside the National Park and you are afraid that this will destroy environment and the scenery, making people less enthusiastic about visiting. You are against the project but you also recognise that it offers many benefits to local people.</p>	
Character description		
Objectives	To ensure the community lives healthily.	
Against the development.	CON	If the ski run is built, the National Park will be fragmented and you are worried people will no longer want to visit.
	PRO	There will be more jobs and the economy will improve in the area.
Risk	That some of your patients may fall out with you over any decision you make.	

19. Vet	<p>You have always been fascinated by the animals living in your local area, so at university, you studied veterinary science. You often work within the local area, and some of your clients are part of the consortium of farmers opposed to the ski run. You are concerned that the project will force farmers to graze their cattle on lower pastures and this could cause the cows to suffer, as the temperatures in the valley are much higher than in the hills. You are even more worried that the ski run project will cause farmers to go out of business as there is not enough pasture which will mean that you will have fewer clients.</p>	
Character description		
Objectives	To ensure the health of the cows and other animals living in the park	
Against the development.	CON	Farmers might be forced to change jobs as there is not enough pasture for their animals to graze, meaning you will have fewer clients.
	CON	Other wild and endangered species living in the park could suffer because of the development.
Risk	If a compromise is not reached many farmers could stop farming.	

<p>20. Barman</p> <p>Character description</p>	<p>You like your job because you are very sociable and it gives you pleasure to speak to so many different people from day to day. There are many people who have told you their opinions about the ski run, but you find it difficult to understand the opinions of all the people you have spoken to. Some people are against the proposal because they want to protect the environment and the habitats in the National Park, while others are in favour of the project because it will improve the local economy and they stand to make money. You are in favour of the project because you will have more customers which will improve your business.</p>	
<p>Objectives</p>	<p>Attract more customers and make more money.</p>	
<p>Choice: Undecided, slightly favours the development.</p>	<p>PRO</p>	<p>The ski run will help tourism in the area grow so you have more customers.</p>
<p>Risk</p>	<p>Many people will be dissatisfied if the project is approved. If they find out that you support the project they may stop visiting your bar and you will lose friends.</p>	

<p>21. Science teacher</p> <p>Character description</p>	<p>You have taught science for many years at the local secondary school and you know many of the families of your students. You know that many people's jobs are linked to tourism, farming and the ski runs, and so you find it difficult to decide whether to support the project. You know that if the project is approved the economy will improve and many of the children you teach will have good jobs to go to when they have finished school.</p>	
<p>Objectives</p>	<p>To educate children about science, including the environment and nature.</p>	
<p>Choice: Undecided, slightly favours the development.</p>	<p>PRO</p>	<p>To offer better job opportunities for many local young people</p>
<p>Risk</p>	<p>The environment will be damaged.</p>	

<p>22. Botanist</p> <p>Character description</p>	<p>For many years you have worked at the local Science Museum, researching the flora of the local area. Part of your job includes teaching school children about the environment and ecology of the mountains.</p> <p>You and your colleagues have proposed a project to protect and preserve the National Park. You are fighting for the approval of your project, but there is competition from another project to build a ski system in an area of the park you are trying to protect.</p> <p>You are starting to become frustrated because you have seen this kind of project be approved in the past. You think that everyone is out to get as much money as they can without considering nature. The area that has been proposed for the new ski run has lots of endangered and endemic species. You do not know what will happen to these plants if the building project goes ahead.</p> <p>You have made a report which outlines the impact the ski run project will have on the threatened plants in the area. Your report states that the only acceptable option is for the new ski run to be built outside the National Park area where the damage to threatened species cannot occur. You also know that this option would also satisfy the needs of farmers traders and hotel managers,</p> <p>Obviously the cost of building the project will be higher at the second site, but to your mind this is a good compromise.</p>	
<p>Objectives</p>	<p>Protect the National Park and its endangered species.</p>	
<p>Choice: Undecided, slightly favours the development.</p>	<p>CON</p>	<p>If the building project goes ahead many endangered plants will die.</p>
	<p>PRO</p>	<p>If a different location is selected you will support it</p>
<p>Risk</p>	<p>Nobody will listen and approve your proposal and the plants will die.</p>	